

# PURCHASE OF BUSINESS + MERGER AND ACQUISITIONS

1. Limited Company taking over Partnership firm
2. Limited Company taking over Sole trader business
3. Merger of Sole traders and Formation of partnership
4. Merger of Partnerships and Formation of limited Company
5. Sale of Business
6. Management Buyout

## Conversion of Partnership to limited Company Drawbacks of Partnership

- Reasons:
- No Perpetual Consistency
  - No Separate legal identity
  - Concept of Agency
  - Unlimited liability
  - Expansion of business limited to 20 partners.

## Modes of Purchase Consideration

- Cash / Bank
- Share capital
  - ordinary [ par premium
  - Preference
- Debentures
- Convertible loan stocks / Convertible Debentures
- Combination of above

\$100000 Debenture  
after 5 years convert  
O.S.C @ \$ 2.5 / share

After 5 years

M.V

1. \$2.2 / share
2. \$2.6 / share
3. \$3 / share
4. \$2.5 / share

E.g. Purchase Consideration	\$	100,000
Cash		<u>(20,000)</u>
		80,000
10% Debentures		<u>(30,000)</u>
		50,000
20000 ordinary shares of \$1 each	par ↑	<u>(50,000)</u>
		<u>          </u>

\$20000 O.S.C [20000 x \$1]  
\$30000 S.P [20000 x \$1.5]

\$50000 . \$2.5 each  
20000 shares

\$1 par      \$1.5 premium

if market value > conversion  
then convert  
if market value < conversion  
then don't convert

## Purchased Goodwill

As per IAS 38 'Intangibles' purchased goodwill means where a transaction has taken place to determine the value of such goodwill.

It is the price paid over and above fair value of net identifiable assets taken over

**Purchased goodwill = Purchase Consideration - Fair Value of Net Assets taken over**

in purchaser BIS

### Treatment - IAS - 38

Purchased goodwill is recorded as intangible non current asset and should be amortized over its useful economic life.

If purchase consideration is less than fair value of Net Asset taken over then negative goodwill arises and it is shown in Assets section as a negative balance.

### Non Purchased Goodwill / Inherent Goodwill

As per International Accounting Standard 38 - Intangible Assets, inherent goodwill is the value of business in excess of its identifiable non current assets. It is referred to as internally generated goodwill and it arises over a period of time due to good reputation, location and customer base of the business. In case of inherent goodwill no financial transaction has taken place to determine the value of such goodwill.

### Treatment of inherent goodwill

Businesses are strictly prohibited to retain/show/maintain inherent goodwill in their books of accounts, because as per prudence concept it is an unrealised gain. Goodwill is to be written off as soon as it arises.

E.g.:

fixtures and fittings	\$ 200,000
equipment	100,000
inventory	<u>50,000</u>
fair value (market value) of net assets	350,000
Purchase consideration	<u>500,000</u>
Purchased Goodwill	<u>150,000</u>

↓  
shown as intangible  
N.C.A in BIS by purchaser.

purchase consideration  
↑

### Example:

Paperwala Ltd acquired a partnership firm of Adeel and Iqbal for \$420,000. The assets and liabilities of Partnership firm are as follows:-

	Book Value (\$)
land and building	150,000
Plant and Machinery	67,500
Equipment	20,000
vehicles	10,000
inventory	40,000
trade receivables	36,000
Bank	10,000
trade payables	(20,000)

The following adjustments were made relating to acquisition:

1. All assets and liabilities were taken over with the exception of bank balance.
2. The fair value of land and building is \$200,000.
3. Plant and machinery was taken over after depreciation of \$7500.
4. Equipment was written down by 20%.
5. Vehicles were written down to 80%.
6. Trade receivables include bad debt of \$6000
7. The net realisable value of inventory is \$26000

### Required

i. Calculate the amount paid for goodwill.

Fair value of Net Assets taken over:

	\$
land and building	200,000
Plant and machinery [67500 - 7500]	60,000
Equipment [20000 x 80%]	16,000
Motor Vehicles [10000 x 80%]	8,000
Inventory [at NRV]	26,000
Trade receivables [36000 - 6000]	30,000
(-) Trade payables	(20,000)
	<u>320,000</u>

$$\begin{aligned} \text{Purchased goodwill} &= \text{Purchase Consideration} - \text{Fair Value of Net Assets taken over} \\ &= \$420,000 \quad (-) \quad \$320,000 \\ &= \$100,000 \end{aligned}$$

The purchase consideration was settled as follows:

- i. Cash payment of \$60,000
- ii. Sufficient 8% convertible debentures to partner Adeel to ensure that he continues to receive same amount of interest as entitled on his \$100,000 10% loan to partnership.
- iii. The balance of consideration was settled by issue of ordinary shares of \$50 each at a premium of \$75.

### Required

Calculate the number of ordinary shares issued to partners.

	\$	
Purchase consideration [P.C]	420,000	loan 100,000 x 10% = \$10,000
Cash	(60,000)	
	360,000	
8% Debentures	(125,000)	Debentures $\begin{matrix} \div 100\% \\ \div 8\% \end{matrix}$ 10,000
	235,000	Debenture = $10,000 \times \frac{100}{8} = \$125,000$
Ordinary Shares	(235,000)	
	<u>          -</u>	

Issue value = \$0.5 + \$0.75 = \$1.25  
par            premium

no. of ordinary shares =  $\frac{\$235,000}{\$1.25} = 188,000$  shares

\$	
235,000	
par 188,000 share x 0.5	premium 188,000 share x 0.75
<u>94,000</u>	<u>141,000</u>
OSC	S.P

## Required

Prepare journal entries in books of Paperwala Ltd to record the purchase of Partnership firm.

	Debit \$	Credit \$
land and building	200,000	
plant and machinery	60,000	
equipment	16,000	
motor vehicle	8,000	
inventory	26,000	
trade receivables	30,000	
goodwill	100,000	
trade payables		20,000
bank ↓		60,000
8% Debentures		125,000
Ordinary share capital [ $\$0.5 \times 188000$ ]		94,000
Share Premium [ $\$0.75 \times 188000$ ]		141,000
	<u>440,000</u>	<u>440,000</u>

The statement of financial position of Paperwala Ltd before the acquisition of partnership firm was as follows

	\$	\$
<u>Assets</u>		
<u>Non Current Assets</u>		
land and building		350,000
Plant and machinery		100,000
fixtures		<u>50,000</u>
Total Non current Assets		500,000
<u>Current Assets</u>		
Inventory	100000	
Trade Receivables	<u>50000</u>	<u>150,000</u>
Total Assets		<u>650,000</u>
<u>Equity and Liabilities</u>		
<u>Equity</u>		
800000 ordinary shares of \$0.5 each		400,000
Retained earnings		<u>100,000</u>
Total Equity		500,000
<u>Non Current Liabilities</u>		
6% Debentures		100,000
<u>Current Liabilities</u>		
Trade Payables	30000	
Bank overdraft	<u>20000</u>	<u>50000</u>
Total Equity and Liabilities		<u>650000</u>

## Additional Information

After the acquisition of partnership the limited company carried out the following:

1. Revalued existing land and building at \$450,000.
2. Rights issue of 1 share for every 5 held to existing shareholders issued on the same price as issued to partners
3. Repaid \$20,000 of 6% Debentures
4. Transferred \$30,000 to general reserve

## Required

Prepare Statement of financial position of limited company after taking over the partnership firm and adjustment of above transactions.

1. Land and building ↑ 100000  
Revaluation Reserve ↑ 100000

2. Rights issue: Issue of share capital to existing shareholders against cash consideration. It is a source of finance, where shares are issued at proportionate basis. It can be issued at par as well as on premium

$$\frac{800000 \text{ shares}}{5} \times 1 = 160,000 \text{ new shares} \quad \begin{array}{l} \text{par} + \text{premium} = \text{issue value} \\ \$0.5 + \$0.75 = \$1.25 \end{array}$$

Bank [160000 shares × \$1.25] 200,000  
O.S.C [160000 shares × \$0.5] 80,000  
S.P [160000 shares × \$0.75] 120,000

3. 6% Debenture ↓ 20000  
Bank ↓ 20000

4. Retained Earnings ↓ 30000  
General Reserve ↑ 30000

The statement of financial position of Paperwala Ltd after the acquisition of partnership firm was as follows:

	\$	\$
<u>Assets</u>		
<u>Non Current Assets</u>		
land and building [350+100+200]		650000
Plant and machinery [100+60]		160000
fixtures		50000
equipment		16000
vehicle		8000
Total tangible Non current Assets		<u>884000</u>
Intangibles - Goodwill		100000
Total Non current Assets		<u>984000</u>
 <u>Current Assets</u>		
Inventory [100+26]	126000	
Trade Receivables [50+30]	80000	
Bank [-20 - 60 + 200 - 20]	<u>100000</u>	306000
Total Assets		<u><u>1290000</u></u>
 <u>Equity and Liabilities</u>		
<u>Equity</u>		
[800+188+160] = 1148000 ordinary shares of \$0.5 each		574000
Share Premium [141+120]		261000
Revaluation Reserve		100000
General Reserve		30000
Retained earnings [100-30]		<u>70000</u>
Total Equity		1035000
 <u>Non Current Liabilities</u>		
6% Debentures [100-20]	80000	
8% Convertible Debentures	<u>125000</u>	205000
 <u>Current Liabilities</u>		
Trade Payables [30+20]		<u>50000</u>
Total Equity and Liabilities		<u><u>1290000</u></u>

### Important points to remember:

In the books of Partnership

1. Prepare a dissolution a/c to close partnership books of A/c's.
2. In some cases a limited company also takes over bank account so it is closed to dissolution A/c.
3. In some cases trade receivables and trade payables are not taken over by limited company, so partners will make collections and payments from receivables and to payables on their own.
4. Total purchase consideration is recorded on the credit side of dissolution a/c. Cash consideration will be debited to partner's bank a/c and consideration in form of financial instruments will be debited to partners' capital A/c.
5. Shares and debentures will be distributed among partners in their profit/loss sharing ratio or any other method specified.

ADEEL PAPERWORK



# SALE OF BUSINESS

In order to close the seller's books of accounts and to calculate gain or loss on sale of business a 'dissolution/liquidation/Realisation Account' is prepared.

helps to close  
books of Accounts

Calculate gain/loss  
on dissolution

Important points to remember / steps to be followed:

Step 1: All assets and current liabilities appearing in partnership firm's books of accounts except bank account will be closed to dissolution account

Note: Bank account will only be closed to dissolution account if ltd company is taking over the bank account.

To close the assets account

Dissolution A/c	xxx	
Assets ↓		xxx
at net book value		

To close current liabilities

current liabilities ↓	xxx	
Dissolution A/c		xxx
at Bk value		

Step 2: The loan from partner will be transferred to his capital account

loan ↓	dr	cr
	xxx	
Capital A/c ↑		xxx



Step 5: Asset taken over by partner

Capital A/c	dr	cr
	xxx	
dissolution a/c		xxx

[at an agreed valuation at which the asset is taken over]

Step 6: Assets not taken over by ltd company but sold by partners

Bank A/c	dr	cr
	xxx	
dissolution a/c		xxx

Step 7: Dissolution expenses

Dissolution A/c	dr	cr
bank ↓	xxx	
		xxx

Step 8: Gain / loss on dissolution

• Gain on Dissolution

dissolution a/c	dr	cr
	xxx	
capital a/c		xxx

• loss on dissolution

capital a/c	dr	cr
	xxx	
Dissolution a/c		xxx

Step 9: Any balances remaining on capital will be settled through bank a/c

Step 10: Closure of bank a/c.

After the withdrawal or deposit of capital through bank account the bank a/c must close to zero balance



338000

Dissolution A/c

438000

Property 100,000  
 Machinery 80,000  
 Vehicles 70,000  
 Inventory 40,000  
 Trade Receivables 30,000  
 Bank (Dissolution exp) 18,000  
 Gain 100,000

Trade payables 25,000  
 Purchase Consideration (XYZ) 400,000  
 Capital A/c - C (M.V) 13,000

A (2/5) 40000  
 B (2/5) 40000  
 C (1/5) 20000

438,000

438000

Bank A/c

balance b/d 20000  
 XYZ Ltd 100,000  
 Capital - C 30,000  
150,000

Dissolution exp. 18,000  
 Capital - A 95,000  
 B 37,000  
150,000

### Capital A/cs

	A	B	C		A	B	C
current a/c	-	-	12000	balance b/d	150000	125000	25000
debentures (xyz ltd)	-	50000	-	loan	-	15000	-
O.S.C (xyz ltd)	100000	100000	50000	current a/c	5000	7000	-
Dissolution A/c (mv)	-	-	13000	dissolution gain	40000	40000	20000
Bank (withdraw)	95000	37000	-	Bank (deposit)	-	-	30000
	195000	187000	75000		195000	187000	75000



# INTRODUCTION TO COST AND MANAGEMENT ACCOUNTING

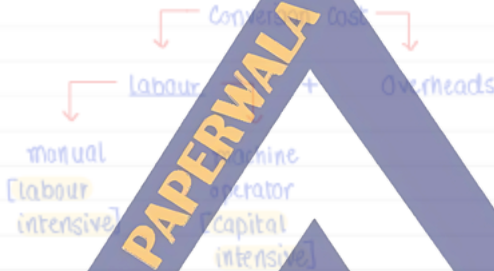
Cost/Expense: Outflow of resources.

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## Stages of Manufacturing

1. Input [raw material] → 2. Process → 3. Output [finished goods]



Labour intensive business: Business organisations dependant on manual labour rather than technology or machinery.

Capital intensive business: Business organisations which are more dependant on machines rather than manual labour.